

## In The Press

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# Jamie Carr: Diamonds & Dogs



## SANTOVA

If you were to ask any bunch of youngsters what they wanted to be when they grew up, the results would be fairly predictable. You'd have a smattering of premier league footballers, fairy princesses, jedi masters, hedge fund gurus, Victoria's Secret models, astronauts and the occasional ninja assassin. What you would be unlikely to find



would be anybody nurturing an urge to enter the exciting world of third party logistics. But that does not detract from its importance, and as Santova points out, the more companies globalise, the more their supply chains throw up challenges that need specialist support. Santova offers comprehensive solutions to its

customers, thus relieving them of a function which may not be their strong point, but which is guaranteed to bring their business to its knees if it falls apart. Santova combines its own intellectual capital with a network of specialised external logistics providers to design solutions that will cover anything the customers need, from its base in SA and its network of offices in Australia, the Netherlands, the UK and Hong Kong. Management is concentrating on getting the basics right, working on organic growth and overhead cost control, and this has resulted in another impressively solid set of results. The contribution from its operations in Hong Kong and China is growing at speed, and the numbers looked positive across the board.

Globalisation is a trend that will only increase over time, and Santova is well placed to benefit from its many consequences. ■

### Vital numbers on May 19 2014

Share price (c)	190
Market Cap (Rm)	259,27
P/e ratio	7,77
Earnings yield (%)	12,87
Dividend yield (%)	1,71